

# 2009 Unit Popcorn Calendar

## By Early August, 2009

Unit holds their annual planning meeting to set their 2009-2010 program calendar and budget.

Once a budgetary need is determined, popcorn sales goals are established. Be sure to review process by downloading materials from the following link:

<http://www.crossroadsbsa.org/FunctionsofScoutingMenu/ActivitiesCivicService/UnitProgramPlanning/tabid/439/Default.aspx>

## August 2009

Unit Popcorn Kernel attends district training to better prepare their Scouts for a successful sale. Sale supplies are distributed at this time. Be sure to set individual Scout sales goals along with unit sales goal.

## September 2009

Scouting and Exploring units hold their own "super-cool" popcorn kickoff and distribute popcorn information to all Scouting/Exploring families. Sharing your unit's expectation of each member being involved will ensure success. Unit Kick-off kits along with Unit Program Planning presentation should be used to grow sale and involve everyone.

### Monday, September 14, 2009

Show & Deliver popcorn orders are due to the Crossroads of America Council via the Trail's End website [www.trails-end.com](http://www.trails-end.com). **Show & Deliver order should not exceed 70% of last year's sales.**

### Friday, September 25, 2009

Show & Deliver popcorn product distribution to units. Turn in unit roster at distribution location.

### Saturday, September 26, 2009

START SELLING! POPCORN SALE BEGINS!

## Thursday, October 15, 2009

Unit calendar & budget to any Crossroads of America Council office.

## Saturday, November 7, 2009

POPCORN SALE ENDS

### Monday, November 9, 2009

"Take Order" popcorn orders due on or before this date to council via Trail's End website. [www.trails-end.com](http://www.trails-end.com)

### By Tuesday, November 10, 2009

Any extra popcorn not needed by the Scout unit to fill take order or holiday gift needs may be returned for credit. Product must be returned to any of the Scout offices (except Indianapolis) during business hours or Camp Belzer on Tuesdays between 1:00 p.m. and 6:00 p.m. Partial cases will be accepted. All product returned must be in excellent condition. Reminder: No product accepted after this date for credit.

### By Monday, November 16, 2009

Unit Prize orders due on or before this date to council via Trail's End website. [www.trails-end.com](http://www.trails-end.com).

### By Wednesday, November 18, 2009

Show & Deliver popcorn payments are due on or before this date to any Crossroads of America Council, BSA office.

### By Wednesday, November 30, 2009

Fill It Up forms for Bow & Mallow and Xscape tickets due on or before this date to a Crossroads of America Council, BSA office.

## Friday, December 4, 2009

Take order popcorn distribution to units. Turn in updated copy of unit roster at distribution location. Scouts begin delivering Take Order product and finish collecting payments on Saturday, December 5, 2009 through Saturday, December 12, 2009

### Friday, December 18, 2009

All popcorn payments are due on or before this date to any Crossroads of America Council, BSA office.

**For more information, visit our website at [www.crossroadsbsa.org](http://www.crossroadsbsa.org) or the Trail's End popcorn website at [www.trails-end.com](http://www.trails-end.com).**

